

Rule The Internet â Free automation guide

Qualified form submit â draft contract ready to send

For solo operators running the whole business.

Who this is for

Solo operators and one-person businesses who wear every hat â sales, delivery, admin, and support â and need leverage without hiring a department.

Hot leads cool while you manually rebuild paperwork.

Suggested stack

Form qualification + e-sign prefills. Primary tools: Typeform, PandaDoc, Zapier.

Do this

1. Form fields map to contract variables (name, company, package).
2. Only â qualifiedâ answers trigger draft creation.
3. You review 2 minutes, then send for signature.
4. Unqualified leads get a nurture sequence instead.

Operator tip

Never auto-send contracts without a human glance â wrong price ships fast.

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